



Simple Interventions.  
Extraordinary Outcomes.

# Prevalon® Pressure-Relieving Heel Protector *now with* Integrated Foot and Leg Stabilizer Wedge



**#1** Hospital Brand\*

## Protects heels of non-ambulatory patients

Prevalon can have an immediate impact on your pressure ulcer prevention strategies. It prevents heel ulcers by completely offloading the heel, delivering total continuous pressure relief.

## Reduces risk of plantar flexion contracture

Prevalon's Contracture Strap maximizes support under the foot, helping prevent Achilles tendon shortening by maintaining the foot at 90 degrees while the patient is in bed.

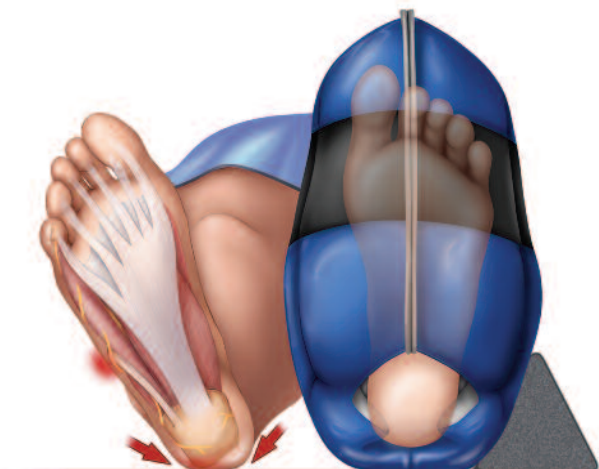
## Preserves the peroneal nerve

The fully integrated Prevalon Foot and Leg Stabilizer Wedge helps prevent lateral foot and leg rotation, reducing the risk to the peroneal nerve.



Integrated design allows for proper placement of wedge.

Works on both left and right side of heel protector.



\* Source: GHX Trend Report (Dollars), 3rd Quarter, 2008 Hospital.

## Prevalon® Pressure-Relieving Heel Protector with Integrated Foot and Leg Stabilizer Wedge

- Wide wedge base promotes stability, even on soft mattresses.
- Crush-resistant foam on wedge withstands weight and constant pressure from patient's leg.
- Prevalon's Built-in, pillow-style cushioning provides proven support surface.
- Open, floated-heel design completely offloads heel from mattress. Keeps heel visible for easy monitoring.
- Reduces foot rotation inside the boot. Soft comfort grip interior minimizes friction and shear while keeping foot in proper position.
- Easy to apply, stays on patient's foot. Stretch panels adjust quickly for a secure, comfortable fit. No sharp edges or irritating straps. Breathable fabric provides good air circulation.
- Contracture Strap delivers maximum support to the bottom of the foot to help prevent plantar flexion contracture.
- Helps maintain patients' freedom of movement. Durable exterior slides easily over bed sheets.

For customizable protocols, performance improvement plans, and educational materials, visit <http://www.sageproducts.com/education/prevalon.asp>

## The Case for Heel Protection

### CMS reimbursement policies

Avoid increased length of stay and potential unreimbursed costs. The cost of a hospital-acquired pressure ulcer can be up to \$70,000.<sup>1</sup>

### Proven clinical results

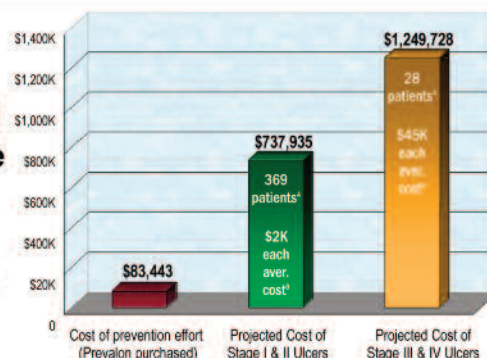
A study among ICU patients using Prevalon resulted in 100% prevention of both heel ulcers and plantar flexion contracture as well as an annual revenue preservation of \$1.9 million!<sup>2</sup>



### Financial Benefits of Heel PU Prevention

**The heel prevention protocol resulted in annual revenue preservation of \$1,904,220.**

[Avg census 260; 7.3%<sup>4</sup> may develop PUs = 19; 28%<sup>4</sup> may develop heel PUs = 5; total heel ulcer days (365) = 1825; avg LOS 4.6 (NIS Data) = 387 actual heel PU days; 93% stage 1 or 2<sup>4</sup> = 369; 7% stage 3 or 4<sup>4</sup> = 28]



<sup>4</sup> Whittington KT, Briones R. Adv Skin Wound Care. 2004;17:490-494. <sup>5</sup> Young ZF, Evans A, Davis J. J Nurs Adm. 2003;33:360-363.

REFERENCES: 1. Young ZF, Evans A, Davis J, Nurs Admin UONA. Jul/Aug 2003;33(7/8):380-3. 2. Meyers T, et al., Successful prevention of heel pressure ulcers and foot drop in the high risk ventilation patient population. Poster presented at 3rd Congress of the World Union of Wound Healing Societies, Toronto, Canada, June 2008.



**PREVALON®**  
PRESSURE-RELIEVING  
HEEL PROTECTOR WITH WEDGE

Standard Size

8 packages/case  
Reorder #7355

Medicare Reimbursement  
HCPCS Code #E0191



**PREVALON®**  
PRESSURE-RELIEVING  
HEEL PROTECTOR

Standard Size

8 packages/case | 2 packages/case  
Reorder #7300 | Reorder #7302

Medicare Reimbursement  
HCPCS Code #E0191



**PREVALON®**  
PRESSURE-RELIEVING  
HEEL PROTECTOR

Petite Size

8 packages/case | 2 packages/case  
Reorder #7310 | Reorder #7312

Medicare Reimbursement  
HCPCS Code #E0191



**PREVALON®**  
FOOT AND LEG  
STABILIZER WEDGE

10 packages/case  
Reorder #7350