

5% Sodium Fluoride Varnish

McKesson 5% sodium fluoride varnish is a topical in-office treatment for hypersensitive dentin. This smooth and deliciously-flavored bubblegum formula is easy to apply and appealing in taste to children. This product is also lactose-free, gluten-free and nut-free to help safeguard any allergic reactions. Patients can leave immediately after application, as there is no need to rinse.

Features and Benefits

- Ideal for children ages 6 months to 5 years of age
- High and fast fluoride release compared to leading brands after 2, 4 and 24 hours **see table 1 below*
- Individually packaged, each unit-dose contains varnish and applicator brush
- Delicious bubblegum flavor sweetened with xylitol
- Not made with natural latex



Test Results

In a test that compared the release time of four leading brands, McKesson fluoride varnish proved to release a higher amount of fluoride in just two hours. This provides patients with rapid protection that doesn't compromise the clinical quality or effectiveness of the treatment.

Comparison of Fluoride Released Percentage at Different Immersing Time			
Varnish Samples	Percent of total Fluoride Release (µg)		
	2 Hours	4 Hours	24 Hours
McKesson	9.93% ± 1.15%	12.17% ± 2.61%	51.44% ± 12.33%
Duraflor®	2.95% ± 0.75%	3.59% ± 0.42%	15.76% ± 3.48%
ClearShield™	5.85% ± 0.86%	6.42% ± 1.02%	19.31% ± 2.28%
3M Vanish™	.55% ± 0.12%	0.95% ± 0.08%	2.75% ± 0.49%
Fluorodose®	3.04% ± 0.34%	4.37% ± 0.59%	13.91% ± 1.43%
Mean +/- Standard Deviation, n=6			

From internal testing results.

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CPT codes for Fluoride Varnish Applications

Did you know that reimbursement codes for the application of fluoride varnish are now offered for pediatricians' offices?

The application of fluoride varnish for children ages six months through five years is often 100% reimbursable by many commercial insurance plans. Below is a revenue example showing the potential income for your practice.

Revenue per day:

Number of patients per day – **10**
 Billable allowance for CPT 99188 - **\$20**
 McKesson Fluoride Varnish price - **\$1.40**
 Gross Revenue per patient - **\$18.60**
 Gross Revenue per day - **\$186.00**

Annual gross revenue per patient:

Billable allowance for CPT 99188 - **\$20**
 McKesson Fluoride Varnish price - **\$1.40**
 Gross Revenue per visit - **\$18.60**
 Number of allowable visits per year – **4**
 Gross Revenue per patient per year - **\$74.40**

* Example is for illustrative purposes only. Reimbursement rates can vary by state, geographical area within a state and insurance provider. Please check the rates within your area.

Practitioners who are eligible for reimbursement for this service include:

- Physicians
- Nurse practitioners
- Physician assistants

Medical code: 99188

Application:

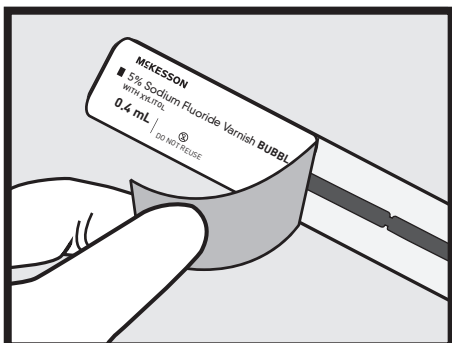
Follow these three steps to dispense, prepare and apply fluoride varnish.

Step 1: Peel off the foil top. Use the applicator brush to mix the fluoride varnish thoroughly.

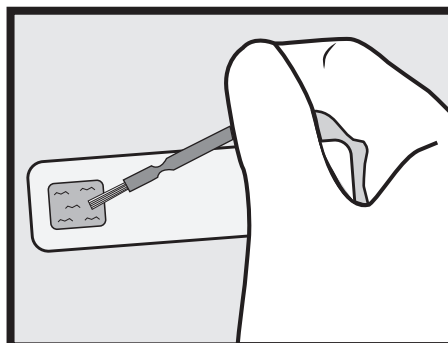
Step 2: Saturate the applicator brush bristles with fluoride varnish.

Step 3: Apply a thin amount to the surface of the patients' teeth. Fluoride varnish sets on contact with teeth.

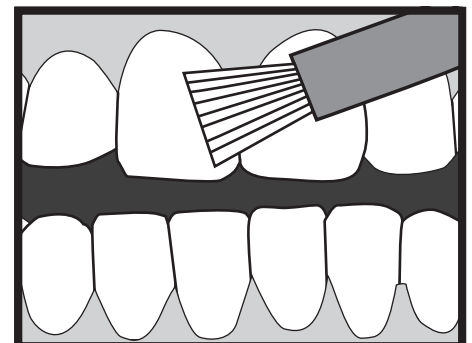
Step 1



Step 2



Step 3



ORDERING INFORMATION

MFR #	DESCRIPTION	FLAVOR	CONTENTS	QTY
184-FV35	5% Sodium Fluoride Varnish, with Xylitol, 0.4 mL	Bubblegum	<ul style="list-style-type: none"> • 35 individual unit dose packages, each containing varnish and one applicator brush • Post treatment patient instructions • Instructions for use 	35 packs/bx
184-FV200	5% Sodium Fluoride Varnish, with Xylitol, 0.4 mL	Bubblegum	<ul style="list-style-type: none"> • 200 individual unit dose packages, each containing varnish and one applicator brush • Post treatment patient instructions • Instructions for use 	200 packs/bx

Satisfaction Guaranteed

If you are not completely satisfied with any McKesson Brands product, you may return it for a full refund or credit.

Never Compromise on CareSM

With McKesson Brands, you'll never have to compromise. We deliver quality products at competitive prices, backed by our 100% satisfaction guarantee. We have decades of experience in the market, and we offer you support and work to help ensure you have the products you need, when you need them—making it even easier for you to provide the best care for your patients.

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