



A Guide to Getting the Most for Your Textile Dollars

EXCEPTIONAL QUALITY
UNBEATABLE PRICES



Medline's Textile Philosophy: The "Ideal Bed"

For nearly 100 years Medline has been providing textile solutions for healthcare problems. Today, our customers are facing an environment where cost control is absolutely critical, but resident care cannot be compromised.

With over 10,000 products in our line, we offer the broadest selection of healthcare textiles in the industry. However, this guide was designed with very specific product recommendations to help you consider ways to stretch your dollars further, while providing high-quality linens where it matters most.

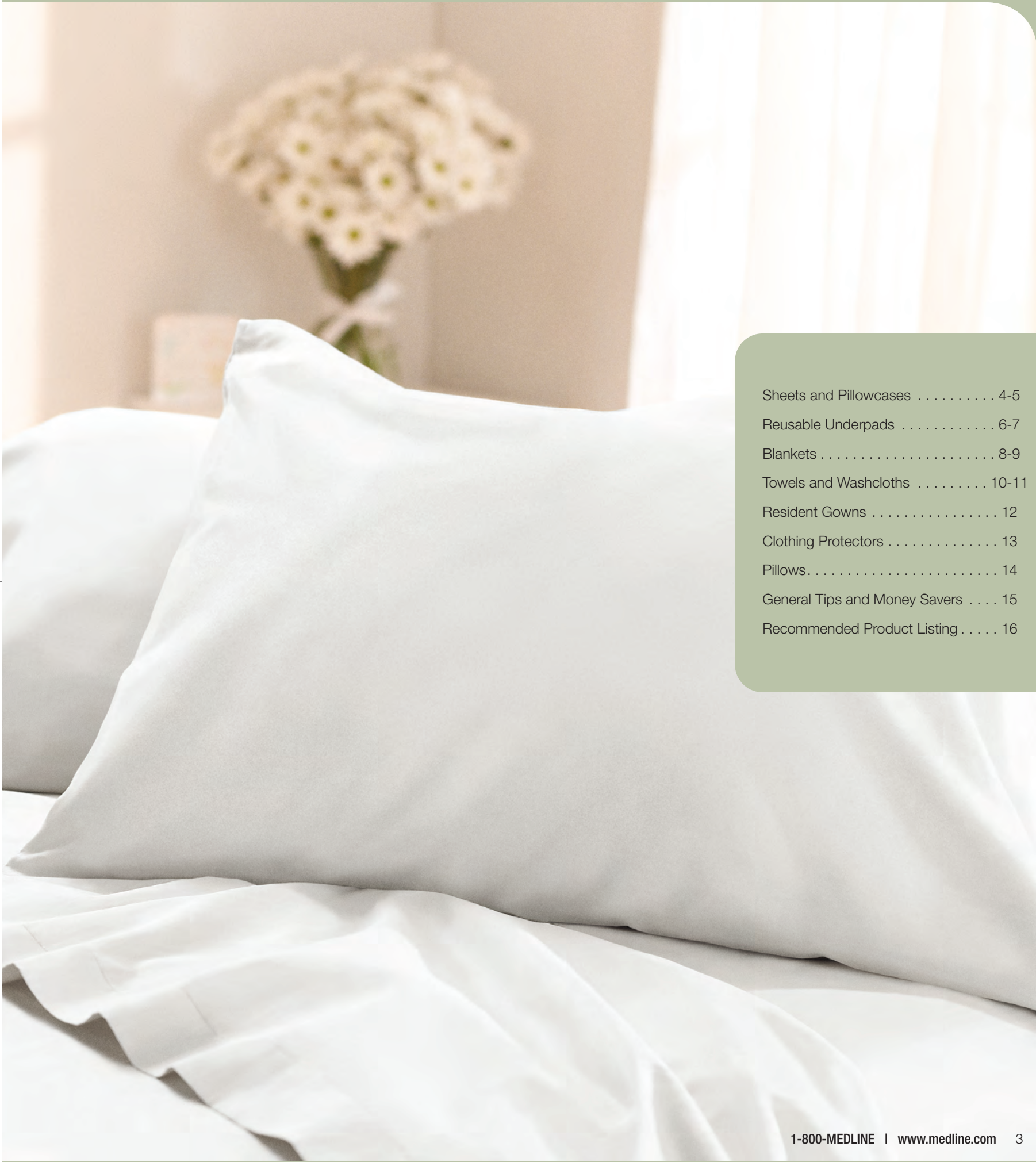
Our product recommendations are built around a concept that we call the "Ideal Bed." The philosophy behind Medline's "Ideal Bed" is choosing the right mix of products to provide **optimal care** for residents and **lowest cost per use** for the organization.

It really comes down to product selection – carefully choosing products that maximize the value you get from your textiles. For certain products we suggest basic, economical options to save money (i.e., the flat sheet and washcloth), and for other products we recommend high-end items (i.e., the contour sheet and bath towel), which provide substantially better skin care.

We hope you find our linen recommendations and tips helpful. For more product selection ideas to help maximize value, talk to your dedicated Medline representative.

Where do all your textile dollars go?

Product group	Percentage of a typical facility's textile purchases
Towels and Washcloths	29%
Reusable Underpads	18%
Sheets and Pillowcases	18%
Clothing Protectors	8%
Resident Gowns	5%
Pillows	3%
All Other Textiles	13%



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Sheets & Pillowcases



Cotton Cloud® T180 (Woven)

- ❖ Woven construction of T180 threads per square inch to ensure durability as well as softness
- ❖ Bleached with hydrogen peroxide for the whitest, most consistent product possible
- ❖ Intimately blended yarns made of 55% cotton / 45% polyester for superior shrinkage control

Item #	Description	Pkg
CONTOUR SHEET		
MDT218767*	36" x 80" x 9" (91cm x 203cm x 23cm)	5 dz/cs
MDT218768	36" x 84" x 9" (91cm x 213cm x 23cm)	5 dz/cs
FLAT SHEET		
MDT218664*	60" x 104" (152cm x 264cm)	5 dz/cs
MDT218665	60" x 108" (152cm x 274cm)	5 dz/cs
MDT218666	60" x 115" (152cm x 292cm)	5 dz/cs
MDT218764*	66" x 104" (168cm x 264cm)	5 dz/cs
MDT218765	66" x 108" (168cm x 274cm)	5 dz/cs
MDT218766	66" x 115" (168cm x 292cm)	5 dz/cs
DRAW SHEET		
MDT218762*	54" x 72" (137cm x 183cm)	5 dz/cs
MDT218763	54" x 81" (137cm x 206cm)	5 dz/cs
PILLOWCASE		
MDT218769*	42" x 34" (107cm x 86cm)	12 dz/cs

* Add Z at end of item number for smaller package of 2dz/cs



Feels Like Home™ T180 Reverse Sateen

- ❖ The ultimate quality in healthcare linens
- ❖ Reverse sateen style gives look of distinction and elegance
- ❖ 60% cotton / 40% polyester blend in a T180 construction for a smooth, soft hand. *Also available in White

Item #	Description	Pkg
CONTOUR SHEET		
MDT219202BON	36" x 84" x 9" (91cm x 213cm x 23cm)	2 dz/cs
FLAT SHEET		
MDT219201BON	66" x 115" (168cm x 292cm)	2 dz/cs
PILLOWCASE		
MDT219200BON	42" x 34" (107cm x 86cm)	6 dz/cs



Cotton Cloud® T130 (Woven)

- ❖ High quality yarns make our woven T130 sheets softer and whiter than traditional muslin sheets
- ❖ Bleached with hydrogen peroxide so sheets stay whiter longer
- ❖ Intimately blended yarns made of 55% cotton / 45% polyester for superior shrinkage control

Item #	Description	Pkg
CONTOUR SHEET		
MDT218990*	36" x 80" x 9" (91cm x 203cm x 23cm)	5 dz/cs
MDT218991	36" x 84" x 9" (91cm x 213cm x 23cm)	5 dz/cs
FLAT SHEET		
MDT218674*	60" x 104" (152cm x 264cm)	5 dz/cs
MDT218774*	66" x 104" (168cm x 264cm)	5 dz/cs
MDT218775	66" x 108" (168cm x 274cm)	5 dz/cs
MDT218776	66" x 115" (168cm x 292cm)	5 dz/cs
DRAW SHEET		
MDT218902*	54" x 72" (137cm x 183cm)	5 dz/cs
MDT218903	54" x 81" (137cm x 206cm)	5 dz/cs
PILLOWCASE		
MDT218877*	42" x 34" (107cm x 86cm)	12 dz/cs

* Add Z at end of item number for smaller package of 2dz/cs

Cotton Cloud® T180 Colored Sheets

- ❖ Colors enhance any room décor
- ❖ 50% cotton / 50% polyester blend
- ❖ Smooth, soft T180 thread count for optimal comfort
- ❖ Colors available: Bone, Rose, Blue, and Seafoam Green



Item #	Description	Pkg
CONTOUR SHEET		
MDT219290*Z	36" x 80" x 9" (91cm x 203cm x 23cm)	2 dz/cs
FLAT SHEET		
MDT219281*Z	66" x 104" (168cm x 264cm)	2 dz/cs
PILLOWCASE		
MDT219287*6	42" x 34" (107cm x 86cm)	6 dz/cs

*Select preferred color (BON, ROS, BLU, SEA) and add to item number





Soft-Fit® Contour Sheets (Knitted)

- ❖ Intimately blended yarns made from 55% cotton / 45% polyester for ultimate shrinkage control
- ❖ Jersey knit construction with extra deep 14" gusset to fit a variety of mattresses
- ❖ Made with spandex in the bias to ensure a snug fit (15 oz. weights and higher)

Item #	Description	Pkg
SOFT-FIT KNITTED CONTOUR SHEETS		
MDT218562	24 oz, White	5 dz/cs
MDT218561	21 oz, White	5 dz/cs
MDT218601*	19 oz, White	5 dz/cs
MDT218560*	15 oz, White	5 dz/cs
MDT218559	13 oz, White	5 dz/cs
SOFT-FIT FITTED FLAT SHEETS		
MDT218545	14 oz, White	5 dz/cs
SOFT-FIT PILLOWCASE		
MDT218555	3 oz, White	12 dz/cs

* Add Z at end of item number for smaller package of 2dz/cs



Soft-Span™ Contour Sheets (Knitted)

- ❖ Patented knitting process inserts hyper-elastic spandex yarns into the fabric, creating incredible stretch properties. Most knitted sheets only stretch in one direction, but Soft-Span stretches in all directions
- ❖ Superior stretch (200 times its resting length) allows the sheet to move with the resident in the bed, reducing friction against the skin
- ❖ Excellent memory holds sheet tightly to the mattress, reducing bunching under the resident
- ❖ Spandex yarns give Soft Span excellent durability, virtually eliminating pinholing and extending product life
- ❖ Easier to put on beds; fits larger healthcare mattresses

Item #	Description	Pkg
SOFT-SPAN KNITTED CONTOUR SHEETS		
MDT218602	24 oz, White	3 dz/cs
MDT218621	21 oz, White	3 dz/cs
MDT218619	19 oz, White	3 dz/cs

Why Choose Medline Knitted Sheets?

The hallmark of Medline's jersey knit is its ability to stretch and recover to its original resting state.

After only a few uses, other types of knits (interlock, double-knit and birdseye) tend to stretch out, losing their snug fit and subjecting residents to possible skin care issues.

All our top-selling knitted fitted sheets feature spandex in the bias to allow for the most stretch and memory which means an exceptional product for you.

"IDEAL BED" RECOMMENDATION

Soft-Span Contour Sheet | MDT218619 | 19 oz/ea | 55% cotton / 41% polyester / 4% spandex

- Constructed with spandex for excellent durability and long product life
- Incredible stretch in all directions, providing revolutionary skin care management
- Fits all standard healthcare mattress better than any other sheet

Cotton Cloud T130 Flat Sheet | MDT218674 | 60" x 104" (152cm x 264cm) | 55% cotton / 45% polyester

- A terrific money-saving opportunity versus a 66" x 115" T180 sheet
- 60" x 104" is more than enough fabric to cover a standard 36" wide healthcare mattress
- Because there is less skin contact involved with the top sheet (as opposed to the contour sheet beneath the resident), a T130 flat sheet allows you to save money without compromising skin care

Cotton Cloud T180 Pillowcase | MDT218769 | 42" x 34" (107cm x 86cm) | 55% cotton / 45% polyester

- Because there is substantial skin contact with pillowcases, we recommend the smoother, finer yarns of a T180



Reusable Underpads



Odor-Control Antimicrobial Underpads – SilverTouch™

- ❖ Designed to target and tame odors
- ❖ Uses a solution called SilverClear® to reduce odor-causing bacteria
- ❖ Odor-causing bacteria growth is inhibited, which helps eliminate the source of the odor rather than just masking it
- ❖ The odor-control application does not wash out
- ❖ There are no special laundering instructions
- ❖ The technology remains effective for the life of the underpad

Item #	Description	Pkg
MSC217000HS	SilverTouch Underpads, 32" x 36" (81cm x 91cm), Moderate Soaker	2 dz/cs
MSC015000HS	SilverTouch Underpads, 34" x 36" (86cm x 91cm), Moderate Soaker	2 dz/cs
MSC217010HS	SilverTouch Underpads, 32" x 36" (81cm x 91cm), Heavy Soaker	2 dz/cs
MSC217134HS	SilverTouch Underpads, 34" x 36" (86cm x 91cm), Heavy Soaker	2 dz/cs



Maximum Performance – PerforMAX™

- ❖ Swift-Dry top layer wicks fluid in quickly and moves it to the center core
- ❖ Super absorbent core disperses fluid throughout the pad so the top feels dryer quicker
- ❖ Bonded bottom layer anchors the pad, giving it needed structure
- ❖ Bonded construction thins the pad for less bulkiness with no decrease in absorption
- ❖ PerforMAX pads can be cleaned faster and easier, conserving energy and water
- ❖ Resists stains so you will get more uses per pad before the pad is discarded

Item #	Description	Pkg
MSC219000	PerforMAX, 34" x 36" (86cm x 91cm), Heavy Soaker	2 dz/cs
MSC215300	PerforMAX, 30" x 36" (76cm X 91cm), Heavy Soaker	2 dz/cs

“ We were previously using an odor-control underpad, but when Medline introduced their new SilverTouch antimicrobial technology to us, we agreed to try some of the new underpads. Our staff loves them, and they have noticed a huge decrease in odors. We will be switching to the new underpads immediately.”

– Bob Jilke, Facility Manager
Sherman West Court, Elgin, Illinois

Skin Friendly Protection – AquaSorb™

- ❖ Exclusive pearl blue facing alerts you when the pad is wet
- ❖ Special smooth-knit fabric slides gently against the skin
- ❖ Top layer channels fluid quickly into the middle of the pad
- ❖ Heavy polyester and rayon blended core locks fluid away from skin

Item #	Description	Pkg
MSC281400	AquaSorb, 34" x 36" (86cm x 91 cm), Heavy Soaker	2 dz/cs





Traditional Underpads – Our Sofnit® Family

- ❖ Medline's best-selling line of underpads
- ❖ Durable, comfortable twill facing resists staining
- ❖ Vinyl knit barrier withstands the heavy demands of multiple washing and drying cycles while staying soft and leakproof
- ❖ Nine sizes to choose from – ask your Medline rep for details
- ❖ A pad to fit every budget

Item #	Description	Pkg
MSC015000	Sofnit 300, 34" x 36" (86cm x 91cm), Moderate Soaker – Largest Size	2 dz/cs
MSC015000P	Sofnit 300 Tartan, 34" x 36" (86cm x 91cm), Moderate Soaker – Printed Face Fabric	2 dz/cs
MSC013000	Sofnit 200, 32" x 36" (81cm x 91cm), Moderate Soaker – Best Value	2 dz/cs
MSC217000SL	Select, 32" x 36" (81cm x 91cm), Lightweight Soaker – Most Popular	2 dz/cs



Extra Absorbent – Heavy Soaker Pads

- ❖ Designed for moderate to heavy incontinence
- ❖ Heavy soaker is a polyester and rayon blend and absorbs more fluid
- ❖ Best protection against moisture damage to mattresses and bedding

Item #	Description	Pkg
MSC214000	Sahara®, 34" x 36" (86cm x 91cm), Heavy Soaker	2 dz/cs
MSC218000	Maxima®, 34" x 36" (86cm x 91cm), Heavy Soaker – Best Value	2 dz/cs
MSC016000	Triumph®, 34" x 36" (86cm x 91cm), Heavy Soaker – Most Economical	2 dz/cs



“IDEAL BED” RECOMMENDATION

SilverTouch Odor-Control Underpads | MSC217000HS | 32" x 36" (81cm x 91cm) | Moderate Soaker

SilverTouch Odor-Control Underpads | MSC217010HS | 32" x 36" (81cm x 91cm) | Heavy Soaker

- Eliminating odors associated with incontinence care products results in a fresher room and a more pleasant place to visit.

DISTINGUISHING YOUR NURSING HOME FROM THE REST

The following are some of the qualities families look for when choosing a nursing home.

- The relationship between the staff and the residents appears to be warm, polite and respectful
- The nursing home offers a training and continuing education program for all staff
- There are handrails in the hallways and grab bars in the bathrooms
- Residents have a choice of food items at each meal
- **The nursing home is free from overwhelming unpleasant odors**
- The nursing home appears clean and well-kept
- The nursing home is located close enough for friends and family to visit*

*Medicare.gov. Nursing Home Compare. Available at: www.medicare.gov/NHCompare. Accessed June 22, 2010.





Blankets



Herringbone Flannel Spread Blankets

- ❖ Durable “snag-less” construction reduces replacement costs
- ❖ Tight weave provides excellent heat retention at a great price
- ❖ Napped on both sides for a soft, comfortable feel
- ❖ Blended construction contributes to a shorter drying time, as well as increased durability

Item #	Description	Pkg
MEDIUM WEIGHT, 55% COTTON / 45% POLYESTER, 70" x 108" (178cm x 274cm)		
MDT218255JUN	Juneberry	12 ea/bl
MDT218255WHI	White	12 ea/bl
MDT218255WED	Wedgewood Blue	12 ea/bl
MDT218255LIN	Linen	12 ea/bl
MDT218255ANT	Antique Rose	12 ea/bl
MDT218255CEL	Celery	12 ea/bl



Village Square III Spread Blankets

- ❖ Tight weave makes it “snag-less” for fewer replacements
- ❖ Heavy weight for excellent warmth
- ❖ Attractive pattern looks great covering the bed

Item #	Description	Pkg
HEAVY WEIGHT, 100% COTTON, 74" x 108" (188cm x 274cm)		
MDT218207LINR	Linen	12 ea/bl
MDT218207ANTR	Antique Rose	12 ea/bl
MDT218207WEDR	Wedgewood Blue	12 ea/bl
MDT218207WHIR	White	12 ea/bl
MDT218207CELR	Celery	12 ea/bl



Gemini® III Spread Blankets

- ❖ Beautiful, heavier weight spread blanket looks great covering the bed
- ❖ Closely woven yarns resist unraveling, lowering replacement costs
- ❖ Tight weave retains heat well, making it warm and cozy

Item #	Description	Pkg
HEAVY WEIGHT, 100% COTTON, 74" x 108" (188cm x 274cm)		
MDT218197ANTR	Antique Rose	12 ea/bl
MDT218197WHIR	White	12 ea/bl
MDT218197WEDR	Wedgewood Blue	12 ea/bl
MDT218197LINR	Linen	12 ea/bl
MDT218197CELR	Celery	12 ea/bl





Serpentine Thermal Blankets

- ❖ Tight weave makes it “snag-less,” meaning fewer replacements and greater warmth
- ❖ Improved durability over open weave thermal blankets
- ❖ Choose from blended or all-cotton options

Item #	Description	Pkg
MEDIUM WEIGHT		
MDT218222WHIR	72" x 96" (183cm x 244cm) White, 100% cotton	24 ea/bl
MDT218225WHIR	66" x 90" (168cm x 229cm) White, 55% cotton / 45% polyester	24 ea/bl



Equinox® Thermal Blankets

- ❖ Open-cell weave for lightweight comfort

Item #	Description	Pkg
LIGHT WEIGHT, 100% COTTON		
MDT218220R	66" x 90" (168cm x 229cm), White	48 ea/bl
MDT218220	66" x 90" (168cm x 229cm), White	24 ea/cs
MDT218221	66" x 96" (168cm x 244cm), White	24 ea/cs
MEDIUM WEIGHT, 55% COTTON / 45% POLYESTER		
MDT218115R	66" x 96" (168cm x 244cm), White	48 ea/bl

Olympus® Flannel Blankets

- ❖ Retains body heat well, making it a great substitute for traditional, open-weave thermal blankets
- ❖ Napped on both sides for a soft, comfortable feel
- ❖ Cotton/polyester blend reduces processing costs
- ❖ Poncho option eliminates the need to drape multiple bath blankets over residents and provides greater resident dignity

Item #	Description	Pkg
LIGHT WEIGHT, 55% COTTON / 45% POLYESTER		
MDT218145BLUR	70" x 90" (178cm x 229cm), Blue-Striped	48 ea/bl
MDT218145BLU	70" x 90" (178cm x 229cm), Blue-Striped	24 ea/cs
LIGHT WEIGHT, 82% COTTON / 18% POLYESTER		
MDT218143WHI	70" x 90" (178cm x 229cm), White	24 ea/cs
MDT218147WHI	70" x 100" (178cm x 254cm), White	24 ea/cs
PONCHO, 55% COTTON / 45% POLYESTER		
MDT218144BLU2	70" x 90" (178cm x 229cm) with center hole, Blue-Striped	24 ea/cs



“IDEAL BED” RECOMMENDATION

Herringbone Flannel | MDT218255* | 70" x 108" (178cm x 274cm) | 55% cotton / 45% polyester**

- Blended construction contributes to a shorter drying time, as well as increased durability
- Closed-weave, snag-free design provides greater warmth than open-weave thermal blankets





Towels & Washcloths



Cotton Cloud™ Blended Terries

- ❖ An ideal blend of 85% cotton / 15% polyester, these terries last long, shrink less and dry fast
- ❖ Bleached with hydrogen peroxide, not chlorine, for a brighter white appearance

Item #	Description	Pkg
MDT217468Z	Bath Towel, 20" x 40" (51cm x 102cm), 5.5 lb/dz	4 dz/cs
MDT217472Z	Bath Towel, 22" x 44" (56cm x 112cm), 6 lb/dz	4 dz/cs
MDT217282Z	Bath Towel, 24" x 48" (61cm x 122cm), 8 lb/dz	4 dz/cs
MDT217288Z	Bath Towel, 24" x 50" (61cm x 127cm), 10 lb/dz	4 dz/cs
MDT217292Z	Washcloth, 12" x 12" (31cm x 31cm), .75 lb/dz	10 dz/cs
MDT217303Z	Washcloth, 12" x 12" (31cm x 31cm), 1 lb/dz	10 dz/cs
MDT217215Z	Washcloth, 13" x 13" (33cm x 33cm), 1.5 lb/dz	10 dz/cs
MDT217243Z	Hand Towel, 16" x 27" (41cm x 69cm), 3 lb/dz	6 dz/cs

Bulk packaging available on all terries above. Replace Z at end of item number with R for bulk pack.



Cotton Classic™ 100% Cotton Terries

- ❖ 100% cotton, priced to meet your budget
- ❖ Many sizes and weights to choose from

Item #	Description	Pkg
MDT217257Z	Bath Towel, 20" x 40" (51cm x 102cm), 4 lb/dz	4 dz/cs
MDT217262Z	Bath Towel, 20" x 40" (51cm x 102cm), 5 lb/dz	4 dz/cs
MDT217467Z	Bath Towel, 20" x 40" (51cm x 102cm), 5.5 lb/dz	4 dz/cs
MDT217476Z	Bath Towel, 22" x 44" (56cm x 112cm), 6 lb/dz	4 dz/cs
MDT217496Z	Washcloth, 12" x 12" (31cm x 31cm), .5 lb/dz	10 dz/cs
MDT217497Z	Washcloth, 12" x 12" (31cm x 31cm), .7 lb/dz	10 dz/cs
MDT217300Z	Washcloth, 12" x 12" (31cm x 31cm), .9 lb/dz	10 dz/cs
MDT217316Z	Washcloth, 12" x 12" (31cm x 31cm), 1 lb/dz	10 dz/cs
MDT217247Z	Hand Towel, 16" x 27" (41cm x 69cm), 2.6 lb/dz	6 dz/cs

Bulk packaging available on all terries above. Replace Z at end of item number with R for bulk pack.

Did you know?

The average 100% cotton imported bath towel lasts 29 processings.

The average 85% cotton/15% polyester bath towel lasts 38 processings.

Get 31% more processings out of blended towels for a nominal price increase.

In addition to having a longer life, blends also dry faster than 100% cotton.

Helpful Hint:

Want colored washcloths but don't have room in your budget? Use colored washcloths for residents and lower cost white washcloths for cleanups.



Royal Cloud® Collection

- ❖ Premium-grade cotton gives these ring-spun terries a plush and luxurious look and feel.
- ❖ Bleached with hydrogen peroxide for long-lasting whiteness and soft feel.

Item #	Description	Pkg
MDT217268RSZ	Bath Towel, 20" x 40" (51cm x 102cm), 5.5 lb/dz	4 dz/cs
MPL857272RSZ	Bath Towel, 22" x 44" (56cm x 112cm), 6 lb/dz	5 dz/cs
MDT217303RSZ	Washcloth, 12" x 12" (31cm x 31cm), 1 lb/dz	10 dz/cs
MDT217243RSZ	Hand Towel, 16" x 27" (41cm x 69cm), 3 lb/dz	6 dz/cs

Remove the Z at end of item number for bulk pack.





Traditional Vat Dyed Colored Terries

- ❖ Add a splash of color to your facility with our fashionable solid color terries
- ❖ 100% ring spun cotton made with the same durable construction and softness as our Royal Cloud line
- ❖ Featuring two popular colors: Cream and Slate Blue

Item #	Description	Pkg
MDT217268*	Bath Towel, 20" x 40" (51cm x 102cm), 5.5 lb/dz	5 dz/cs
MDT217282*	Bath Towel, 24" x 48" (61cm x 122cm), 7.75 lb/dz	5 dz/cs
MDT217303*	Washcloth, 12" x 12" (31cm x 31cm), 1 lb/dz	10 dz/cs
MDT217243*	Hand Towel, 16" x 27" (41cm x 69cm), 3 lb/dz	5 dz/cs

*Add CRE for Cream or BLU for Slate Blue.



Ring-Spun Fibertone™ Colored Terries

- ❖ Super-plush 86% cotton / 14% polyester ring spun terries add warmth, texture and an upscale look to any facility
- ❖ Specially designed to withstand the harshness of institutional laundering – each color offered in this line of terries is entirely permanent and inherent to the product, thus no bleeding or fading. You can even wash them with whites!
- ❖ Available in three colors: Ecru (Beige), Light Blue, and Seafoam Green

Item #	Description	Pkg
MDT217211*	Bath towel, 24" x 50" (61cm x 127cm), 10.5 lb/oz	5 dz/cs
MDT217214*	Washcloth, 12" x 12" (31cm x 31cm), 1 lb/oz	25 dz/cs
MDT217213*	Hand towel, 16" x 27" (41cm x 69cm), 3 lb/dz	10 dz/cs

*Add ECR for Ecru, BLU for Light Blue, or SEA for Seafoam Green.



“IDEAL BATH” RECOMMENDATION

Cotton Cloud Bath Towel | MDT217468Z | 20" x 40" (51cm x 102cm) | 5.5 lb/oz | 85% cotton / 15% polyester

- Made with high quality 16 single pile yarns in the loops of the terry for extra softness and durability
- Blended to last longer, dry faster and shrink less than 100% cotton towels
- Lower processing costs than 100% cotton towels
- Hydrogen peroxide bleached for ultimate whiteness and extra softness

Cotton Classic Washcloth | MDT217497Z | 12" x 12" (31cm x 31cm) | .7 lb/oz | 100% cotton

- Washcloths stay in a system for two washings on average
- Use medium-weight, 100% cotton washcloths to stretch your dollar
- Keeps your budget in line





Resident Gowns



Straight Back Gowns

- ❖ Straight-back gown
- ❖ Tie closures at neck and mid-back
- ❖ Regular sleeves

Item #	Description	Pkg
STANDARD CUT/TIE CLOSURE		
MDT011120	Star Print, Eco Cloth Round Neck, 52" Sweep, 39" Length, 2½" In-sleeve (132cm, 99cm, 6cm)	6 dz/cs
MDT011120Z	Star Print, Eco Cloth Round Neck, 52" Sweep, 39" Length, 2½" In-Sleeve (132cm, 99cm, 6cm)	1 dz/cs
MDT011118	Demure Print, Demure Cloth, Twill, 52" Sweep, 43" Length, 2½" In-sleeve (132cm, 109cm, 6cm)	6 dz/cs
MDT011118Z	Demure Print, Demure Cloth, Twill, 52" Sweep, 43" Length, 2½" In-Sleeve (132cm, 109cm, 6cm)	1 dz/cs



Overlap Back Gowns

- ❖ Additional coverage where you need it most
- ❖ Overlap back styling
- ❖ Tie or snap-back closures

Item #	Description	Pkg
STANDARD CUT/ SNAP-BACK CLOSURE		
MDT011148	Snowflake Print, Memory Cloth, Twill 59" Sweep, 42½" Length, 2½" In-Sleeve (149cm, 107cm, 6cm)	6 dz/cs
MDT011157	Demure print gown, I.V. sleeves, overlap snap back closure, 54" sweep, 42" length, 2¼" in-sleeve. Demure cloth	6 dz/cs
STANDARD CUT/TIE CLOSURE		
MDT011119	Demure Print, Demure Cloth, Twill, 54" Sweep, 42¾" Length, 2¼" In-Sleeve (137cm, 109cm, 6cm)	6 dz/cs
MDT011119Z	Demure Print, Demure Cloth, Twill, 54" Sweep, 42¾" Length, 2¼" In-Sleeve (137cm, 109cm, 6cm)	1 dz/cs



Cascade Green

Cascade Blue

Angle-Back Gowns

- ❖ Constructed of a twill fabric; provides complete patient modesty
- ❖ Neck and waist ties are made of durable, 100% polyester twill tape and reinforced to the body of the gown for added durability

Item #	Description	Pkg
MDT011047	Cascade Green Print, I.V. sleeves, telemetry pocket, 66" sweep, 49" length, 7" in-sleeve (168cm x 125cm x 18 cm)	6 dz/cs
MDT011099	Cascade Blue Print, 66" sweep, 49" length, 7" in-sleeve (168cm x 125cm x 18 cm)	6 dz/cs

Helpful Hint:

Go with a heavyweight twill fabric gown, but save money by buying one with a smaller sweep. Most residents will not require a deluxe cut size gown.

"IDEAL GOWN" RECOMMENDATION

Demure Print Gown | MDT011118 | Demure Cloth, Twill

- Provides adequate coverage and comfort at an affordable price



Clothing Protectors



* Add four-letter color code to end of item number.

Medline's collection of dignity napkins provides protection ... with a touch of class.

Heavyweight 100% polyester fabric treated with a soil-release finish to help resist staining. Available in three styles.

Classic

- ❖ Adjustable hook-and-loop closure
- ❖ 2.5" crumb catcher for greater protection against spills
- ❖ 27 1/2" X 27" for optimal coverage

Item #	Description	Pkg
HOOK-AND-LOOP CLOSURE		
MDT014117*	27 1/2" X 27" (70cm X 69cm)	2 dz/cs

Comfort Fit

- ❖ Angled neckline for a smooth and comfortable fit around the neck and shoulders
- ❖ Easy-to-use adjustable plastic snap closures
- ❖ 2.5" crumb catcher for greater protection

Item #	Description	Pkg
SNAP CLOSURE		
MDT014118*	27 1/2" X 20" (70cm X 51cm)	2 dz/cs

Apron Style

- ❖ Comfortable design allows the dignity napkin to snap comfortably around the neck or tuck into the front of a shirt
- ❖ 19" X 27" for full lap coverage

Item #	Description	Pkg
SNAP CLOSURE		
MDT014113*	19" X 27" (69cm x 48cm)	2 dz/cs

* Add four-letter color code to end of item number.

Impervious Clothing Protectors

- ❖ Excellent chest and lap coverage
- ❖ 100% spun, brushed polyester; quilted facing
- ❖ Full vinyl backing for ultimate fluid protection



Item #	Description	Pkg
HOOK-AND-LOOP CLOSURE		
MDT014107Z	Plaid with protective back, 21" x 33" (53cm x 84cm)	1 dz/cs
SNAP CLOSURE		
MDT014107SNP*	Plaid with protective back, 21" x 33" (53cm x 84cm)	6 dz/cs
MDT014109*	Terracotta with protective back, 18" x 34" (46cm x 86cm)	6 dz/cs

* Add Z at end of item number for smaller package of 1 dz/cs

Terry Cloth Clothing Protectors

- ❖ Generously cut from soft, heavyweight terry cloth
- ❖ Choose convenient hook-and-loop closure, snap closure or EZ-Tie
- ❖ Cotton/polyester blended construction makes these bibs last longer and dry quickly
- ❖ Fully washable



Item #	Description	Pkg
HOOK-AND-LOOP CLOSURE		
MDT014100*	21" x 33" (53cm x 84cm), White, 10 oz	6 dz/cs
MDT014114*	18" x 30" (46cm x 76cm), White, 10 oz	6 dz/cs
MDT014120*	21" x 33" (53cm x 84cm), Blue, 10 oz	6 dz/cs
MDT014124*	18" x 30" (46cm x 76cm), Blue, 10 oz	6 dz/cs
MDT014150*	17" x 34" (43cm x 86cm), Pastel Stripes, 10 oz†	6 dz/cs
SNAP CLOSURE		
MDT014100SNP*	21" x 33" (53cm x 84cm), White, 10 oz	6 dz/cs
EZ-TIE CLOSURE		
MDT014112*	21" x 38" (53cm x 97cm), White, 12 oz	6 dz/cs
MDT014158*	22" x 41" (56cm x 104cm), Multi-Color Stripe 12 oz	6 dz/cs

* Add Z at end of item number for smaller package of 1 dz/cs

† 100% cotton

"IDEAL CLOTHING PROTECTOR" RECOMMENDATION

EZ-Tie Closure | MDT014122 | 21" x 38" (53cm x 97cm), 12oz

- EZ-Tie closure will last life of bib and has the lowest cost per use
- Easy to put on and take off
- No need to tie it in a knot, closure will stay on for an entire meal just by loosely tying the closure



Pillows



Nylex Ultra

Smooth, high-quality nylon ticking

- ❖ Fluid-proof woven nylon ticking
- ❖ Antimicrobial
- ❖ Inherently flame resistant
- ❖ Stain resistant
- ❖ Wipeable

Item #	Description	Pkg
MDT219715	Tan, 20" x 26" (51cm x 66cm)	12/cs
MDT219716	Tan, 18" x 24" (46cm x 61cm)	20/cs



MedSoft®

A soft and comfortable choice

- ❖ Fluid-proof, mold-resistant vinyl ticking
- ❖ Antimicrobial
- ❖ Inherently flame resistant
- ❖ Antistatic
- ❖ Stain resistant
- ❖ Wipeable

Item #	Description	Pkg
MDT219683	White, 20" x 26" (51cm x 66cm)	12/cs
MDT219684	White, 18" x 24" (46cm x 66cm)	20/cs



Ovation®

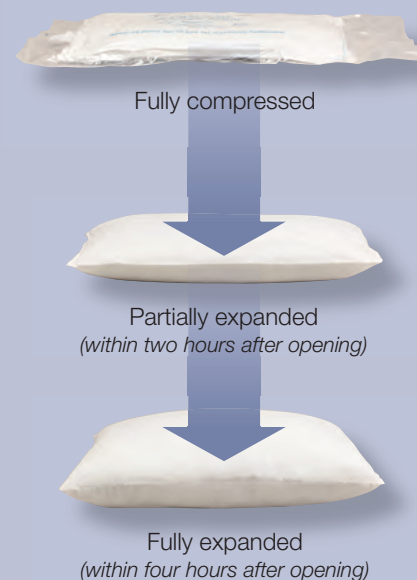
Great for the budget-conscious

- ❖ Fluid-proof polypropylene ticking
- ❖ Antimicrobial and hypoallergenic
- ❖ Inherently flame resistant
- ❖ Stain resistant
- ❖ Wipeable

Item #	Description	Pkg
MDT219860	White, 20" x 26" (51cm x 66cm)	12/cs
MDT219861	White, 18" x 24" (46cm x 61cm)	20/cs
MDT219885	Blue, 20" x 26" (51cm x 66cm)	12/cs
MDT219886	Blue, 18" x 24" (46cm x 61cm)	20/cs

The Medline Space Saver Program

Many Medline pillows undergo a unique packaging process that compresses the pillows enough for a 50 percent reduction in carton size, resulting in smaller cartons for delivery and space-saving storage for our customers. But rest assured – when removed from their packaging, the vacuum-packed pillows quickly plump back up to their full size for maximum comfort.



“IDEAL BED” RECOMMENDATION

Nylex Ultra Pillows | MDT21971* | 20" x 26" (51cm x 66cm) or 18" x 24" (46cm x 61cm)

- Smooth nylon ticking
- Space saving packaging





Did you know?

Use a Variety of Sheets for Improved Resident Care and Cost Savings.

Ideally, you want to use a knitted contour sheet as the bottom sheet; it is easy to put on the mattress and soft against the skin. Our recommendation is to use a T130 (muslin) top sheet—there is much less skin contact and pressure compared to the bottom sheet—so it provides an opportunity to save money. However, we do recommend a T180 pillowcase for optimal skin care.

Important Information About Your Medline Reusable Underpads

Each Medline reusable underpad is constructed with double-lock safety stitch on the edges. This process leaves 1½" of excess threads called 'tails' on the corners of the pad.

Do not cut or remove these tails.

The tails are intentionally left on the corners and serve an important function. When the underpad is washed the first time, the threads of the tail intertwine and create a knot, which prevents the edges of the underpad from unraveling. The threads will also shrink in length and become almost unnoticeable. Removing or cutting the tails can cause the sewn edges to unravel, shortening the life of the pad.

Laundering Cost vs. Acquisition Price

The replacement cost per use is just part of your cost of providing textiles to your facility. The other part is actually laundering it and delivering it to the rooms. This represents a much larger expenditure over the life of the product. A good rule of thumb to keep in mind is that a textile's purchase price

represents about 20% of its total cost over its lifetime. The rest of the cost is spent laundering it. These percentages vary a bit from facility to facility. Selecting laundry-efficient products, like blended textiles, will save you a great deal of money with every processing.

Linen Processing Tips

A little bit of bleach can help remove stains; however, using more than the recommended amount will damage textiles and significantly shorten their life. The end result is much higher costs!

Most facilities have a bottleneck at their dryers. They can wash a lot more than they can dry. Using blended textiles instead of 100% cotton helps shorten drying time and balance out the wash and dry cycles.

Focus on "Cost per Use"

On the surface, a \$6 sheet appears to cost 50% more than a \$4 sheet. But in most cases, the more expensive product lasts considerably longer.

- If the \$4 sheet lasts only 30 launderings, its cost per use is as follows: \$4.00/30 processings = 13.3 cents per use.
- If the \$6 sheet lasts 75 launderings, its cost per use is as follows: \$6.00/75 processings = .08 cents per use.

Remove Items From Use as Needed

At some point, textiles reach the end of their useful life, and will have to be turned into rags or discarded. It is a good idea to train your staff to pull items out of the system when their time has come. Unfortunately, sometimes the staff comes across a blanket with a hole and rather than pulling it from the system, it is tossed in the soiled linen pile and reprocessed. Worst of all—it is no longer even being used!

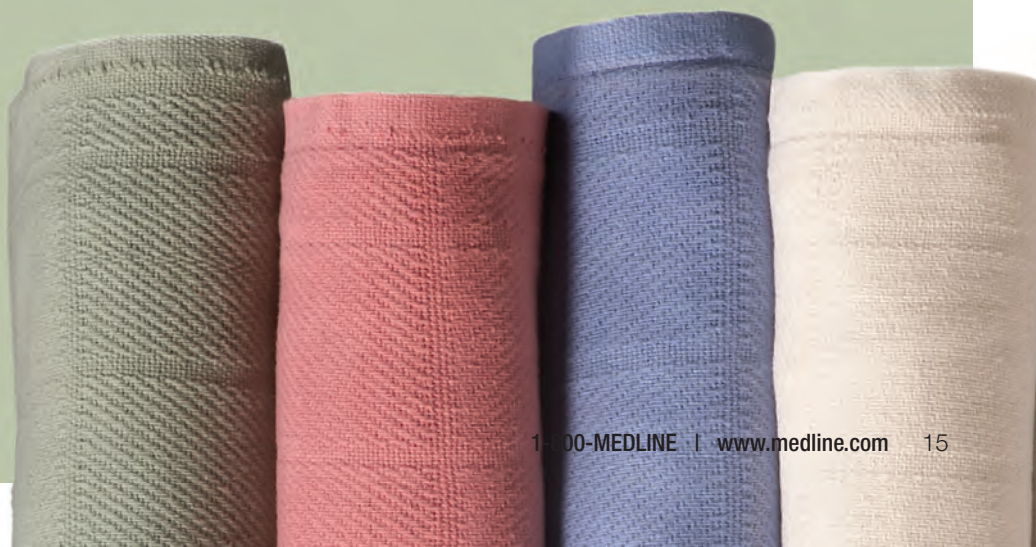
Weight Does Not Insulate!

Myth: The heavier the blanket, the warmer it feels.

Fact: It is the tightness of the weave that plays the larger role in heat retention. Herringbone blankets retain the heat of approximately two open weave thermal blankets.

Like Everything Else—You Get What You Pay For

It is tempting to select a product solely on purchase price—thinking that you will save money by doing so. In most cases, buying the cheapest product increases total cost because it often doesn't last nearly as long. On the back of this guide we list our recommended choices for each product line. These may cost a little more up front, but will last much longer, lowering your overall costs.





The quick reference to getting the most for your textile dollars — our “Ideal Bed” recommendations:

COTTON CLOUD T130 FLAT SHEET

on page 4

MDT218674 | 60" x 104" (152cm x 264cm) | 55% cotton / 45% polyester

- ❖ A terrific money-saving opportunity from a 66" x 115" T180 sheet
- ❖ 60" x 104" is enough fabric to cover a standard 36" wide healthcare mattress
- ❖ Because there is less skin contact involved with a top sheet, a T130 will allow you to save money without compromising skin care

COTTON CLOUD T180 PILLOWCASE

on page 4

MDT218769 | 42" x 34" (107cm x 86cm) | 55% cotton / 45% polyester

- ❖ Because there is substantial skin contact with a pillowcase, we recommend the smoother, finer yarns of a T180

SOFT-SPAN KNITTED CONTOUR SHEET

on page 5

MDT218619 | 19 oz/each | 55% cotton / 41% polyester / 4% spandex

- ❖ Constructed with spandex to provide the longest-lasting sheets in the industry
- ❖ Incredible stretch in all directions, providing revolutionary skin care management
- ❖ Will fit all standard healthcare mattresses better than any other sheet

SILVERTOUCH ODOR-CONTROL UNDERPAD

on page 6

MSC217000HS | 32" x 36" (81cm x 91cm) | moderate-duty soaker, antimicrobial treatment

- ❖ Treated with a highly effective silver-based antimicrobial, which inhibits odor-causing bacteria
- ❖ Twill face fabric is exceptionally strong and durable
- ❖ Vinyl knit barrier withstands heavy laundering while remaining soft and leakproof

HERRINGBONE FLANNEL SPREAD BLANKET

on page 8

MDT218255*** | 70" x 108" (178cm x 274cm) | 55% cotton / 45% polyester

- ❖ Blended construction contributes to a shorter drying time, as well as increased durability
- ❖ Closed-weave, snag-free design provides greater warmth than open-weave thermal blankets

COTTON CLOUD BATH TOWEL

on page 10

MDT217468Z | 20" x 40" (51cm x 102cm) | 5.5 lb/dz | 85% cotton / 15% polyester

- ❖ Blended to last long, dry fast and shrink less than 100% cotton bath towels
- ❖ Investing in a blended product will result in a lower cost per use and lower total cost compared to 100% cotton bath towels

COTTON CLASSIC WASHCLOTH

on page 10

MDT217497Z | 12" x 12" (31cm x 31cm) | 0.7 lb/dz | 100% cotton

- ❖ Washcloths typically do not stay in the system for a long period of time, so it is more economical to stick with a 100% cotton washcloth

DEMURE PRINT GOWN

on page 12

MDT011118 | 52" sweep, 43" length, 2½" in-sleeve (132cm x 109cm x 6cm)

- ❖ Made from our Demure Cloth twill fabric
- ❖ Heavyweight fabric gives residents more dignity
- ❖ Durable, yet comfortable fit

EZ-TIE CLOTHING PROTECTOR

on page 13

MDT014112 | 21" x 38" (53cm x 97cm) | white, 12 oz | 85% cotton / 15% polyester

- ❖ Closure lasts the life of the terry, easy to apply and remove
- ❖ This closure is the most likely to stay on for an entire meal
- ❖ Blended construction for durability

NYLEX ULTRA SPACE SAVER PILLOW

on page 14

MDT219715 | 20" x 26" (51cm x 66cm) | tan

MDT219716 | 18" x 24" (46cm x 61cm) | tan

- ❖ Featuring a woven nylon ticking that is laminated for the best comfort and durability
- ❖ Made with 18 oz of garnetted polyester with an antimicrobial treatment for ultimate protection
- ❖ 50% reduction in box size resulting in smaller cartons for storage and delivery



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